



MEET MARCO SPINELLI

Marco is one of the many Administrators Techstreet is proud to work with.

Marco holds a master's degree in chemical engineering from Politecnico di Milano. Currently, Marco is responsible for integrated engineering management at Tecnimont.

Techstreet: How long have you worked with Techstreet?

Marco: It is a long-lasting relationship with Techstreet. We started back in 2008.

Techstreet: Why do you choose to work with Techstreet?

Marco: TECNIMONT, a company of MAIRE TECNIMONT Group, is among the most important engineering and

"We searched the market and we found Techstreet"

construction companies in the petrochemical business, managing multibillion projects from a standard refinery to torchbearer energy transition. I like to see a project as climbing a mountain with the client. Codes and standards are the ladders and ropes that make client feel safe and comfortable reaching the peak, the plant start-up. We design both per international codes and standards and their local ones. Their availability is of essence: we need to have both international and local, regardless of where our client and our project task forces are, available at our fingertips and always updated. How to cope with such a challenge? We must rely on a database providing all of these—same codes, same revision to our engineers in Europe, Asia and America. We searched the market and we found Techstreet through INFODOC, the Italian provider of Techstreet services.*

Techstreet: What's your favorite part about working with us?

Marco: We are sure all our engineers access the same document, not their

own paper copies kept in a drawer for years. When a new release occurs, we are immediately informed via an online alert system. We can pass even the most challenging quality audits.

Techstreet: Does Techstreet Enterprise provide a noticeable improvement for your auditing and compliance best practices?

Marco: Indeed. Quality is the cornerstone of any project. Our Quality department as well as the Client ones are auditing us to assure the level of quality the business calls for. Adopting the Techstreet database, we demonstrate we are always adopting the most updated codes and standards anywhere, satisfying any auditor.

Techstreet: What's your best #SuperUser tip for other Techstreet Enterprise users out there?

Marco: Reporting is one of Techstreet services we use more. We monitor access to the codes, we create KPIs, and we are sure the service is properly adopted by all our teams.

3 THINGS MARCO LOOKS FOR IN A STANDARDS PROVIDER

Find out what Marco's three key things he values in a standards provider are.

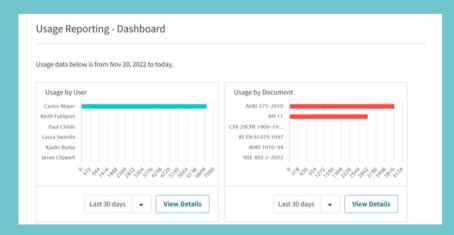
1"QUALITY."

#2
"RELIABILITY."

#3 "ASSISTANCE."

USAGE REPORTING

Techstreet Enterprise's detailed and easy-to-use usage dashboard gives administrators full visibility into their organization's standards usage across users, documents, locations, and publishers. Usage is presented visually through charts, and users can interact with their usage data and manipulate the report on-screen before copying to a spreadsheet.





RAPIDFIRE QUESTIONS WITH MARCO

Q: If you were an ice cream flavor, what would you be?

A: Salted pistachio.

Q: Hot coffee or iced?

A: Italian espresso, what else?

Q: Best piece of advice you have ever given or received?

A: If you act as a sheep, the wolf will eat you.

Q: Dogs or cats?

A: Cats-they choose to live with us

MARCO'S DREAM TRAVEL DESTINATION

ALL ABOUT MARCO

Marco was born and raised in Monza, a city in Italy just northeast of Milan.

After graduating from Politecnico di Milano, which he would describe as "the most important tech university in Italy," he went onto start his career as a process engineer.

He was later promoted as a department head of project engineering.

In his most current role, you can find him dealing with various Maire Tecnimont engineering centers worldwide.

His passions outside of work? Marco is a big fan of contemporary art.

"It tells me where the world is going."

We asked Marco what is one place that he wants to travel to that he's never been and here's what he had to say:

"Ah, so many places I wish to visit! The coastline of South Africa, a winery in New Zealand, the Boca stadium in Buenos Aires... but I am lucky to live in Milano. A couple of hours of driving and I can have a coffee in Portofino, dine in Venice, or climb the Dolomites Mountain... or simply take a walk and shop in Via Montenapoleone."

We're so jealous.

Interested in being featured in the next Administrator Alley or want to nominate someone? Head to https://bit.ly/361GyPc and fill out our form.